Procurement Summary

RFP#2023-030

| Date Submitted: | 6/2/2023 | | Procurement Process: | | Request for Proposals | | |
|----------------------------|---------------------------|-----------|--|-------------------------------------|-----------------------------------|----|--|
| Submitted by: | Dale Jordan | | Length of Advertising: | | Per GA Code for Professional Srvs | | |
| Supplier Name: | S&L Integrated | | Source Selection Method: | | Highest Proposal Scoring | | |
| Description: | Update A/V in Courts | | Fair Price Determination: | | Adequate Price Competition | | |
| Agreement Type: | PSA - Standard | | Not Low Bid Award: | | Other: See Notes | | |
| Contract Number: | TBD | | County Business: | | No Identified County Businesses | | |
| Contract Category: | Specialty Services | | Submissions Received: | | 6 Vendors Contacted: | 50 | |
| Contract Term: | 180 days from NTP | | RFP/RFQ Selection Criteria Used in Selection Process | | | s | |
| Contract Value: | \$ 1,16 | 65,745.34 | Weight | | Evaluation Criteria | | |
| Contract Options/Renewals: | None | | 60% | Qualifications - Technical | | | |
| Source of Funds: | Grant - Federal | | 40% | 40% Cost of Item(s) and/or Services | | | |
| Debarred/Suspended: | No (screen-print on file) | | | | | | |
| SAM Requirement: | Meets SAM Requirement | | | | | | |
| BOC Meeting Prepared for: | June 6, 2023 | | | | | | |

| Bidder/Proposing Business | Place of Business | Representing | Evaluated Price | Score |
|---------------------------|-------------------|--------------|-----------------|-------|
| S&L Integrated | Thomasville, GA | Self | \$ 1,165,745.34 | 83.60 |
| Stage Front | Roswell, GA | Self | \$ 1,131,279.00 | 63.10 |
| AVI SPL | Duluh, GA | Self | \$ 982,838.00 | 62.35 |
| BisDigital | Ft. Lauderdale | Self | \$ 1,392,525.00 | 48.50 |
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*Important Price Evaluation Notes

S&L pricing was \$2,351.49 less than the average. S&L has courtroom experience and a more aggressive installation timetable.

Other Important Considerations

Since this was Federal Grant funded for the Courts under ARPA, current status on SAM.GOV was required disqualifing two proposing organizations; Solutionz had no registration history while Data and Sound Specialties' documentation indicated a current status but was found to have expired when checked by Procurement.

| Percent of Category | Points | Area of Evaluation | AVI SPL | BIS Digital | S&L Integrated | Stage Front |
|---------------------|---------------|--|---------|-------------|-------------------|-------------|
| Describite | | | | | | |
| Possible Points: | 30 | Experience and Knowledg | e | | | |
| 40% | 12.00 | Proposer provided 5 years of relevant experience designing and installing high quality and Proven Solutions. | 4.80 | 4.80 | 4.80 | 9.00 |
| 45% | 13.50 | Proposer provided a minimum of 5 projects, preferably in Georgia, where the contracting firm provided similar design, installation, commissioning, training, and maintenance. | - | 13.50 | 13.50 | 13.50 |
| 15% | 4.50 | Proposer provided the name and locations, owner name and current contact information, and Chief Security Officer name and contact information for each project. | 1.80 | 0.90 | 4.50 | 1.80 |
| 100% | 30.00 | | 6.60 | 19.20 | 22.80 | 24.30 |
| | | | | | | |
| Possible Points: | 30 | Work Plan and Schedule | | | | |
| 30% | 9.00 | Proposer provided warranty and general reliability information including service levels for ongoing support. | 6.75 | - | 9.00 | - |
| 40% | 12.00 | Proposer provided an implementation/transition plan addressing the major steps necessary for successful implementation including minimum disruption to security operations, training and testing parameters that will ensure full functionality. | 4.80 | 2.40 | 12.00 | - |
| 20% | 6.00 | The Proposer provided a realistic schedule with consideration of current equipment lead-times. | 3.00 | 2.40 | 6.00 | 3.60 |
| 10% | 3.00 | The Proposer provided a realistic but shorter completion date. | 1.20 | 1.20 | 1.20 | 1.20 |
| 100% | 30.00 | | 15.75 | 6.00 | 28.20 | 4.80 |
| | | | | | | |
| 60% | 60.00 | Total Technical | 22.35 | 25.20 | 51.00 | 29.10 |
| 40% | 40.00 | Price Score | 40.00 | 23.30 | 32.60 | 34.00 |
| 100% | 100 | Price + Technical | 62.35 | 48.50 | 83.60 | 63.10 |
| | | | | | | |
| | | Companies in order of scoring: | 3 | 4 | 1 | 2 |
| | Company Name: | | | BIS Digital | S&L Integrated | Stage Front |

This page is a summary of all answers.