

RFP#2023-030

Bidder/Proposing Business	Place of Business	Representing	Evaluated Price	Score
S&L Integrated	Thomasville, GA	Self	\$ 1,165,745.34	83.60
Stage Front	Roswell, GA	Self	\$ 1,131,279.00	63.10
AVI SPL	Duluh, GA	Self	\$ 982,838.00	62.35
BisDigital	Ft. Lauderdale	Self	\$ 1,392,525.00	48.50

S&L pricing was \$2,351.49 less than the average. S&L has courtroom experience and a more aggressive installation timetable.

Since this was Federal Grant funded for the Courts under ARPA, current status on SAM.GOV was required disqualifying two proposing organizations; Solutionz had no registration history while Data and Sound Specialties' documentation indicated a current status but was found to have expired when checked by Procurement.

Percent of Category	Points	Area of Evaluation	AVI SPL	BIS Digital	S&L Integrated	Stage Front
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This page is a summary of all answers.

Possible Points:	30	Experience and Knowledge				
40%	12.00	Proposer provided 5 years of relevant experience designing and installing high quality and Proven Solutions.	4.80	4.80	4.80	9.00
45%	13.50	Proposer provided a minimum of 5 projects, preferably in Georgia, where the contracting firm provided similar design, installation, commissioning, training, and maintenance.	-	13.50	13.50	13.50
15%	4.50	Proposer provided the name and locations, owner name and current contact information, and Chief Security Officer name and contact information for each project.	1.80	0.90	4.50	1.80
100%	30.00		6.60	19.20	22.80	24.30

Possible Points:	30	Work Plan and Schedule				
30%	9.00	Proposer provided warranty and general reliability information including service levels for ongoing support.	6.75	-	9.00	-
40%	12.00	Proposer provided an implementation/transition plan addressing the major steps necessary for successful implementation including minimum disruption to security operations, training and testing parameters that will ensure full functionality.	4.80	2.40	12.00	-
20%	6.00	The Proposer provided a realistic schedule with consideration of current equipment lead-times.	3.00	2.40	6.00	3.60
10%	3.00	The Proposer provided a realistic but shorter completion date.	1.20	1.20	1.20	1.20
100%	30.00		15.75	6.00	28.20	4.80

60%	60.00	Total Technical	22.35	25.20	51.00	29.10
40%	40.00	Price Score	40.00	23.30	32.60	34.00
100%	100	Price + Technical	62.35	48.50	83.60	63.10

Companies in order of scoring:			3	4	1	2
Company Name:			AVI SPL	BIS Digital	S&L Integrated	Stage Front